# DEVELOPMENT FEASIBILITY MASTERY



### It's your feasibility!

In our property development feasibility masterclass, we don't give you a template and leave you to figure it out. Nor do we try and sell you some black box proprietary software application that promises to do everything but leaves you completely clueless as to how development numbers actually work.

WHAT WE DO is have you build your very own financial feasibility in real time.

And you are coached you every step of way -following our structured and proven system, 14 years in the making. You leave the masterclass, in full control of a finished Feaso that is financially robust and funder friendly.

### The magic explained, your capability unleased

- 1. Learn how to build your own property development financial feasibility and customise for the future.
- 2. Understand how each component of the feasibility interacts with each other and a project conceptual design.
- 3. Test the real-world practical implications of feasibility assumptions on project profitability.
- 4. Develop the skill to assess any residential development projects viability in mere minutes.
- 5. Take your very own feasibility model and expand for whatever project you desire.

BONUS: Obtain the secret behind the finding a project's perfect feasibility.

#### What's involved then?

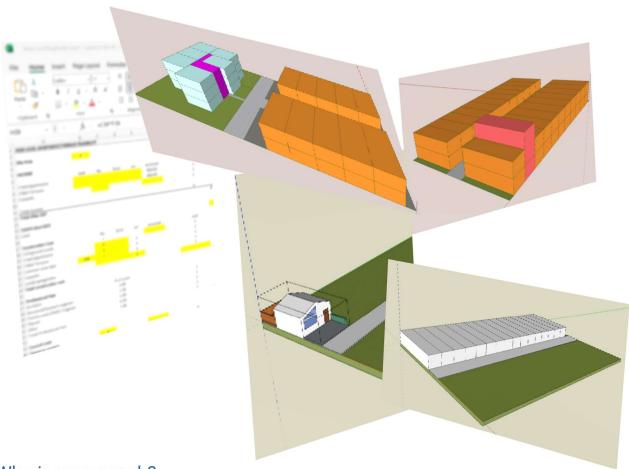
An action paced 3-hour workshop over a working lunch. It's intense and you will be working hard as you download 30 years of feasibility experience across dozens of projects and thousands of homes.

The perfect balance of theory and practice.

From the looks on past students faces I can guarantee in the last 15 minutes a massive penny will drop, when you realise you have achieved mastery. Some call it magic.

One-on-one or corporate group.

Price on application: <a href="mailto:andrew@xpectproperty.com">andrew@xpectproperty.com</a>



## Who is your coach?

Andrew is Managing Director of Xpect Property, a property development and strategy consulting business. He works with property developers and owners throughout the country on their businesses and across a wide spectrum of primarily residential projects including townhouse infills, large subdivisions, and apartments. His specialties are complex projects, unique projects and continuous improvement. Prior he was CEO of Universal homes including a \$1.5B, 1,500 home subdivision and delivering hundreds of homes a year, a Project Director in NZ and the United States and was head of Development Management at Housing New Zealand. Having lived property development for over 25 years, responsible for thousands of homes, he is an advocate of advancing the industry and building people's futures. To this end he lectures property development at Unitec and is a founding board member of the Urban Development Institute of New Zealand. Andrew has degrees in architecture and property and has written four books on property development: 'House, Land, Love & Money', 'Turnaround Success', 'As Safe As Houses' and 'Destiny: Future of Real Estate Development'.